John J. Conlon

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Employment

Associate Professor (with tenure), Economics, The Ohio State University	2026-
Assistant Professor of Economics, Social and Decision Sciences, Carnegie Mellon University	2024-2026
Postdoctoral Fellow, Economics, Stanford University	2023-2024
Research Analyst, Federal Reserve Bank of New York	2016-2018

Education

Harvard University 2018-2023
PhD, Business Economics

The Ohio State University 2012-2016
BS in Economics and Philosophy, *summa cum laude*

Awards

Block Center Seed Fund, Carnegie Mellon University (2026)
David A. Wells Prize in Economics for best dissertation, Harvard (2023)
NBER Dissertation Fellowship on Behavioral Macroeconomics (2022-2023)
Mind Brain Behavior Graduate Student Award, Harvard (2021)
Lab for Economic Applications and Policy Research Grant, Harvard (2019, 2020)
Warburg Prize, Harvard (2020)
National Science Foundation Graduate Research Fellowship (2018-2021)

Research

Published and Accepted Papers

1. "Memory Rehearsal and Belief Biases." Conditionally accepted, *American Economic Review: Insights*.
2. "Inattention, Information Provision, and (Failures of) Revealed Preference." *Journal of the European Economic Association*, 2026.
3. "Not Learning from Others." With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach. *The Journal of Political Economy*, 2026.
4. "What Jobs Come to Mind? Stereotypes about Fields of Study." With Dev Patel. *The Quarterly Journal of Economics*, 2026.
5. "How People Use Statistics." With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer, *The Review of Economic Studies*, 2026.
6. "Liquidity For Teachers: Evidence from Teach For America and LinkedIn" With Lucas C. Coffman, Clayton R. Featherstone, Judd B. Kessler, and Jessica Mixon. *Economics of Education Review*, 2023.
7. "Memory and Probability." With Pedro Bordalo, Nicola Gennaioli, Spencer Kwon, and Andrei Shleifer. *The Quarterly Journal of Economics*. 2023.
8. "Major Malfunction: A Field Experiment Correcting Undergraduates' Beliefs about Salaries." *The Journal of Human Resources*. 2021.

9. "Liquidity affects Job Choice: Evidence from Teach for America" With Lucas C. Coffman, Clayton R. Featherstone, and Judd B. Kessler. *The Quarterly Journal of Economics*. 2019.

Working Papers

10. "AI Sycophancy and Decisions." With Peter Schwardmann.
11. "Creative Destruction: Human-AI Competition in an Experimental Market." With Peter Schwardmann.
12. "Social Media and the Limits to Selective Attention." With Lukas Bolte and Jun Hue.
13. "Beliefs from Cues." With Spencer Kwon.
14. "Learning in the Household." With Malavika Mani, Gautam Rao, Matthew Ridley, and Frank Schilbach.
15. "Labor Market Search With Imperfect Information and Learning." With Laura Pilossoph, Matthew Wiswall, and Basit Zafar. NBER Working Paper No. 24988.
16. "Information Cascades with Informative Ratings: An Experimental Test." With Paul J. Healy and Yeochang Yoon. Permanent working paper.

Other Writing

17. "Mixed Impacts of the Federal Tax Reform on Consumer Expectations." With Olivier Armantier, Gizem Kosar, and Wilbert van der Klaauw. Liberty Street Economics Blog Post. May 2018.
18. "Political Polarization in Consumer Expectations." With Olivier Armantier and Wilbert van der Klaauw. Liberty Street Economics Blog Post. December 2017.
19. "Introducing the SCE Labor Market Survey." With Gizem Kosar, Giorgio Topa, and Basit Zafar. Liberty Street Economics Blog Post. August 2017.
20. "Measuring Americans' Expectations Following the 2016 Election." With Basit Zafar. Liberty Street Economics Blog Post. January 2017.
21. "A Spatial Analogue of Shoemaker's Global Freeze Argument." *Philosophical Quarterly* 66.265 (2016): 819-822.

Professional Activities

Refereeing

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, American Economic Review: Insights, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Journal: Macroeconomics, American Economic Journal: Microeconomics, Economic Journal, Economics of Education Review, Experimental Economics, Higher Education, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Finance, Journal of Human Resources, Journal of Labor Economics, Journal of Mathematical Economics, Journal of Political Economy: Microeconomics, Journal of Public Economics, Journal of Urban Economics, Labour Economics, Management Science, National Science Foundation, Review of Economics and Statistics, Russell Sage Foundation

Organizing:
Since 2025, I have been a co-organizer of the annual Early Career Behavioral Economics (ECBE) conference.

Presentations (including scheduled)

2027: CSEF (Naples), EIEF (Rome), University of Maryland, PhD Workshop in Labor and Behavioral Economics (Zurich, Keynote)

2026: LEMA Spring Conference (Penn State), Zurich, Bonn, Frankfurt School/Goethe University, AI and the Economy Initiative Workshop (Penn State), ECBE, SITE Experimental, Miami University, Behavioral Approaches to Finance Decision Making Conference (Discussant), AI and the Economy Initiative Workshop (Penn State, again), ESA, Northwestern Kellogg, Virginia Tech, Georgia State University, SJDM Annual Conference

2025: Princeton, Chicago Booth, SOUR BEER, Workshop on Subjective Expectations, Cognitive Foundations in Finance Conference, ECBE, Workshop on Beliefs, Narratives, and Memory, BYU, UCSD Rady, ESA, BEDI, Virtual East Asia Experimental and Behavioral Economics Seminar, Ohio State

2024: Wharton, Carnegie Mellon SDS, Bravo Center Workshop on Behavioral Economics, Cornell, Ohio State, SBEERC, IZA Beliefs Workshop, ECBE, SITE Experimental, ESA, NYU, Michigan, Warwick, NBER Education, Bravo Center Workshop on Behavioral Economics

2023: Stanford, Chicago Booth, Princeton, MIT, Columbia Business School, UC Berkeley, Carnegie Mellon SDS, BEAM, Workshop on Subjective Expectations, Sciences Po, SITE Experimental, Berkeley Haas, UC Davis

2022: APPAM, North American ESA

2021: North East Universities Development Consortium

Teaching:
Field experiments in organizations (undergraduate: Spring 2025, Spring 2026)
PhD Seminar (Spring 2026)